



Securities America Adds Belfiore as Recruiter

LA VISTA, Neb. – Nov. 10, 2011 – [Securities America](http://www.securitiesamerica.com) has added Jeremy Belfiore as regional director of branch office development for the western region.

Belfiore will implement recruiting strategies and communicate Securities America's philosophy with financial professionals seeking to align themselves with a Business Growth Expert.

Belfiore has seven years of industry experience, most recently as president and owner of Broker Placement Group, where he closed \$3.5 million in business within the first six months of opening. Before starting his own firm in 2010, he was a business development consultant for NEXT Financial Group in Virginia Beach, Va., and prior to that, a business development officer for Charles Schwab Institutional. Belfiore began in the industry in 2004 as a branch development consultant for United Planners.

"We are extremely excited to have Jeremy join the Securities America team," said Gregg Johnson, Securities America senior vice president of branch office development. "Jeremy brings a tremendous knowledge of the industry, and a long and successful track record. He will be a key player to the ongoing growth of the company."

A former service member of the U.S. Navy, Belfiore graduated from the University of Phoenix in 2004 with a bachelor's in business management, and in 2007 he earned a master's in business from Western International University. He holds the series 6, 7 and 63 securities licenses.

About Securities America

Headquartered in La Vista, Neb., Securities America, Inc. has more than 1,700 financial professionals nationwide with approximately \$46 billion in client assets under their supervision. Securities America Advisors, Inc. is an SEC-Registered Investment Advisory firm with more than \$15 billion in assets under management and administration that offers investment management, financial advice and financial planning through financial advisors. For more than 25 years, Securities America's mission has been to foster the success of financial professionals so they can provide quality, objective counsel and services to their clients. Additional information is available at www.securitiesamerica.com.

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